

## Fair Share Dues Formula

Membership dues are calculated based on a fair share formula and vary by industry type. The firm is the Chamber member, not a particular individual. The base dues of \$295 include the annual membership investment. There is an additional administrative fee of \$25 for all new memberships. Membership is for one year. The firm will be billed thirty (30) days in advance for the next year's dues. Membership dues may be tax-deductible as a business expense; discuss this with your tax advisor. Membership dues may be paid for by cash, check, MasterCard/VISA or American Express.

### Accommodations

Primary Convention Center	\$16.50 per room
Support Convention Center	\$10 per room
Other	\$6 per room
Inns/B&B/Guesthouses	base + \$5 per room
Minimum	base (\$295.00)

**Amusement & Entertainment** base + \$6 per employee

### Apartments

1-100 Units	base
101-150 Units	\$275
151-200 Units	\$325
201-250 Units	\$375
251-300 Units	\$425
301-350 Units	\$475

**Automotive** base + \$6 per employee

**Banking/Savings & Loan** base + \$35 for each million dollars on deposit

**Contractors** base + \$6 per employee

### Electronic Media

Radio	base + \$6 per employee
Television	base + \$6 per employee

**Government Agencies** base

### Health Care Providers

Hospitals	base + \$6 per employee
Nursing Homes	base + \$1.50 per bed
Other	base + \$6 per employee

**Insurance** base + \$7 per employee  
or base + \$50 per agent

### Investment

Brokers & Investment Houses	base + \$50 per producing broker
Finance Companies	base + \$6 per employee

<b>Manufacturing</b>	base + \$8 per employee
<b>Organizations Non-Profit</b>	base
<b>Professionals</b> (Doctor, Lawyer, CPA)	base + \$50 per professional
<b>Publishers/Printers</b>	base + \$8 per employee
<b>Real Estate</b>	base + \$50 per each sales agent
<b>Restaurants</b>	
Fast Food	base + \$1.25 a seat for all seats over 40
Full-Service	base or \$2.50 per seat (whichever is greater)
	And an additional \$1.25 per lounge seat
<b>Retail</b>	base + \$5 for each employee over 5
<b>Services</b>	base + \$6 per employee
<b>Tour Companies</b>	base + \$6 per employee or base + per van charge as follows 1-10 seats - \$55 each van 11-20 seats - \$85 each van 21 & over - \$95 each van
<b>Transportation and Port</b>	base + \$6 per employee
<b>Utilities</b>	negotiable
<b>Wholesaler/Distributor</b>	base + \$8 per employee

#### **Calculating the Investment – An Example:**

Identify the base dues amount from the schedule, based on the number of employees and industry and add in any additional charges listed on the schedule. For a company with additional fees above and beyond the base, add the extra fees, the base and the administrative fee to determine the total amount due.

Example: If a service firm has 13 employees, the base dues would be \$295 *plus* \$78 (\$6 x 13 employees), for a total of \$373. The \$25 enrollment processing fee would be added to this dues amount for a total amount due of \$398.

#### **Processing Fee**

All new members pay a one-time application-processing fee of \$25.